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7 UNITED STATES DISTRICT COURT
8 NORTHERN DISTRICT OF CALIFORNIA
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10 INFORMATICA CORPORATION, et al.,

No. C 02-3378 JSW (JL)
E-FILING

11 Plaintiffs,

12 v.

DISCOVERY ORDER

13 BUSINESS OBJECTS DATA
14 INTEGRATION, INC. Formerly ACTA
15 TECHNOLOGY, INC,

Granting Docket # 148

16 Defendants.
17 _____ /

Introduction

18 All discovery in this case has been referred by the district court (Hon. Jeffrey S.
19 White) pursuant to 28 U.S.C. §636(b) and Civil Local Rule 72. Defendant Business Objects
20 Data Integration, Inc. ("BODI") moves to compel Plaintiff Informatica Corporation
21 ("Informatica") to provide a narrative answer or a chart in response to Interrogatory 8.
22 Informatica responded to the interrogatory, but availed itself of the business records option
23 under Rule 33(d) Federal Rules of Civil Procedure, to produce documents, in this instance
24 source code. BODI objects to the expense of finding the answers in the source code.
25 BODI's Preliminary Invalidity Contentions ("PIC's") are due January 31, 2006. The last day
26 to serve fact discovery is February 27.

27 **Background**
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1 This is a lawsuit for patent infringement. Informatica is a Delaware corporation with
2 its principal place of business in Redwood City, California. Informatica is a leading provider
3 of business analytics software that enables enterprises to automate integration, analysis
4 and delivery of key data. BODI, formerly Acta Technology, is a Delaware corporation with
5 its principal place of business in Mountain View, California. BODI provides a data
6 integration software which competes with Informatica's.

7 Informatica has been issued several patents, including No. 6,014,670, entitled
8 "Apparatus and Method for Performing Data Transformations in Data Warehousing"; No.
9 6,339,775 B1 entitled "Apparatus and Method for Performing Data Transformations in Data
10 Warehousing"; No. 6,208,990 B1 entitled "Method and Architecture for Automated
11 Optimization of ETL Throughput in Data Warehousing Applications"; and No. 6,044,374,
12 entitled "Method and Apparatus for Sharing Metadata Between Multiple Data Marts
13 Through Object References" (the "Informatica Patents"). The Informatica Patents cover
14 various aspects of Informatica's data integration products, including technology which
15 enables its customers to efficiently transform data, efficiently update data within various
16 data warehouses and data marts, and share data among enterprise constituencies. (First
17 Amended Complaint)

18 Informatica contends that BODI's products infringe its patents. After contacting
19 BODI and suggesting a licensing agreement with no success, it filed suit in this district.

20 The claim construction hearing under *Markman v. Westview Instruments, Inc.*, 517
21 U.S. 370 (1996) has been held and the court has issued its Claim Construction order. The
22 parties stipulated to a revised pretrial schedule which requires BODI to comply with Patent
23 Local Rule 3-6(a) by producing its Preliminary Invalidity Contentions ("PIC's") by January
24 31, 2006. It propounded interrogatory 8 in part to obtain discovery necessary to the
25 preparation of the PIC's.

26 Analysis

27 BODI's Interrogatory 8 asks Informatica to provide the following:
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1 For each of the PATENTS-IN-SUIT, separately identify for each asserted claim in
2 each Informatica product that Informatica contends embodies the PATENTS-IN-
3 SUIT, including at least a chart that (1) specifies for each element all facts that
4 support the existence of such elements in each product, (2) identifies each element
in runtime code, source code, metadata, user interfaces including any graphical
user interfaces, and any other relevant computer-related constructs that are part of
each product, and (3) explain how each element is embodied by each product.

5 Informatica responded by identifying the product and versions thereof which
6 embody the inventions on a claim-by-claim (or patent) basis and provided, pursuant to
7 FRCP 33(d), the source code and executable code (including all user interfaces) by Bates
8 range to the version. Informatica contends that the source code for its products, and the
9 products themselves, provide “a detailed description of the function of those products at
10 the most granular level.” Informatica asserts this response is “more than adequate to
11 determine whether an Informatica product embodies a patent-in-suit.” Furthermore, since
12 the court has construed the claims of the patents-in-suit, such an analysis is no longer
13 relevant to infringement, but only to identify which of Informatica’s products embody the
14 patents-in-suit for damages purposes.

15 Informatica claims that analyzing the source code is more burdensome for it than for
16 BODI: (1) there is no automatic assumption that the interrogating party has a greater
17 burden simply because the responding party is more familiar with its own products; (2)
18 many of Informatica’s inventors and engineers familiar with the implementation of those
19 inventions have long since left Informatica and (3) the analysis sought by Interrogatory 8
20 only requires application of the court’s construction of the patent claims to Informatica’s
21 products, which is unfamiliar to Informatica’s engineers, and more appropriately performed
22 by either side’s experts. In short, the burden of performing the analysis requested in
23 Interrogatory Number 8 is roughly the same for Informatica as it is for BODI.

24 Informatica also claims that its burden to respond outweighs the relevance of the
25 information sought. To obtain damages, Informatica need not show that a product
26 practices each and every claim but only that one infringed claim of a patent-in-suit is
27 present in a product. Informatica disputes BODI’s contention that the requested information
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1 is relevant to such disputed issues as when the claimed inventions were conceived,
2 reduced to practice, sold, and offered for sale, which potentially impacts the validity of the
3 patents and inequitable conduct by Informatica. BODI, according to Informatica,
4 propounded several other detailed interrogatories about when the claimed inventions were
5 conceived and reduced to practice, to which Informatica has responded. To the extent that
6 Interrogatory 8 relates to that topic, Informatica objects to it as cumulative. Nor could it be
7 relevant to inequitable conduct or invalidity, since the only products Informatica contends
8 embody the patents-in-suit were released too late to be relevant to the issues BODI
9 argues. Informatica believes that it has adequately responded to Interrogatory Number 8
10 and that the relevance of any further response is far outweighed by the burden and
11 oppression required to comply with BODI's request.

12 BODI contends that the burden on it to review the source code produced by
13 Informatica in response to BODI's Interrogatory Number 8, and extract the relevant
14 information, is not "substantially the same" as it is for Informatica. BODI contends that it
15 would be significantly more expensive and time consuming for BODI to derive this
16 information than for Informatica to produce it in a narrative answer or chart.

17 BODI argues as follows:

18 First, if Informatica intends to attempt to prove at trial that certain of its products
19 embody the claims of the patents-in-suit, this interrogatory simply asks Informatica to
20 explain its position. BODI denies that it must guess what Informatica's position may be.
21 This interrogatory merely requests that Informatica search within a limited universe (its
22 patents and its products) to extract the information upon which it bases its allegations in
23 this lawsuit.

24 Second, Informatica is in a far better position to understand its own source code and
25 product features in relation to their own claims. Informatica is the patent owner and
26 employed the developers of the products that embody the claims. Informatica's employees
27 can best articulate which parts of its own patents are embodied in its own products.
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1 Third, were BODI required to undertake this analysis, it would have to pay tens of
2 thousands of dollars, and potentially hundreds of thousands of dollars, to hire a team of
3 software experts to analyze Informatica's source code. It would take a team of experts
4 weeks to research Informatica's source code, Informatica's patents, and how such code
5 and product features map to Informatica's patent claims, since they do not have the
6 background and experience with the code and products that Informatica's employees have.

7 BODI asserts that "[i]n determining the relative burdens to the parties, the court
8 must balance the costs of research, the nature of the business records, and the familiarity
9 of the interrogated party with its own documents." *Goodrich Corp. v. Emhart Indus.*, 2005
10 U.S. Dist. LEXIS 25158 *10 (C.D. Cal. Oct. 12, 2005). "Rule 33(d) was not designed to
11 save a party the effort of extracting information from a limited universe of documents."
12 *Fresenius Med. Care Holding, Inc. v. Baxter Int'l, Inc.*, 224 F.R.D. 644, 652 (N.D. Cal.
13 2004).

14 Informatica relies on these same two cases in support of its position.

15 Analysis

16 The Federal Rules of Civil Procedure provide an alternative to a narrative answer to
17 an interrogatory: the responding party may designate where in its business records the
18 answer or answers may be found:

19 Where the answer to an interrogatory may be derived or ascertained from the
20 business records of the party upon whom the interrogatory has been served . . . and
21 the burden of deriving or ascertaining the answer is substantially the same for the
22 party serving the interrogatory as for the party served, it is a sufficient answer to
23 such interrogatory to specify the records from which the answer may be derived or
24 ascertained. . . A specification shall be in sufficient detail to permit the interrogating
25 party to locate and to identify, as readily as can the party served, the records from
26 which the answer may be ascertained.

27 FRCP 33(d)

28 Under the discovery rules, the presumption is that the responding party must bear
the expense of complying with discovery requests. *Oppenheimer Fund, Inc. V. Sanders*,
437 U.S. 340, 358 (1978); nevertheless, a court may protect the responding party from
undue burden or expense by shifting some or all of the costs of production to the

1 requesting party. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A., *Rowe Entertainment, Inc. v.*
 2 *William Morris Agency, Inc.*, 205 F.R.D. 421 (S.D.N. Y.,2002)

3 In determining whether to shift the costs of discovery of electronic data to the
 4 requesting party, factors to consider include: (1) the specificity of the discovery requests;
 5 (2) the likelihood of discovering critical information ; (3) the availability of such information
 6 from other sources; (4) the purposes for which the responding party maintains the
 7 requested data (5) the relative benefit to the parties of obtaining the information; (6) the
 8 total cost associated with production; (7) the relative ability of each party to control costs
 9 and its incentive to do so; and (8) the resources available to each party. *Id.*

10 A more recent case has refined these factors into a new even-factor test:

- 11 1. The extent to which the request is specifically tailored to discover relevant
- 12 information;
- 13 2. The availability of such information from other sources;
- 14 3. The total cost of production, compared to the amount in controversy;
- 15 4. The total cost of production, compared to the resources available to each party;
- 16 5. The relative ability of each party to control costs and its incentive to do so;
- 17 6. The importance of the issues at stake in the litigation; and
- 18 7. The relative benefits to the parties of obtaining the information.

19 The court emphasized that the seven factors should not be weighed equally.
 20 *Zubulake v. UBS Warburg LLC*, 217 F.R.D. 309, 322 (S.D.N.Y.,2003)

21 Judge Scheindlin held that, when evaluating cost-shifting, the central question must
 22 be, does the request impose an "undue burden or expense" on the responding party? Put
 23 another way, "how important is the sought-after evidence in comparison to the cost of
 24 production?" The seven-factors provide some guidance in answering this question, but the
 25 test cannot be mechanically applied at the risk of losing sight of its purpose. *Id.* at 322-323

26 The judge posited that weighting the factors in descending order of importance may
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1 solve the problem and avoid a mechanistic application of the test.

2 The first two factors which comprise a “marginal utility test”--are the most important:

3 (1) the extent to which the request is specifically tailored to discover relevant
4 information and,

5 (2) the availability of such information from other sources. *Id.*

6 This Court finds that BODI’s Interrogatory 8 is specifically tailored to discover
7 relevant information about the patents-in-suit and Informatica’s contentions regarding their
8 embodiment in Informatica’s products. The information is most readily available to
9 Informatica and in truth, only Informatica can state its own position regarding how its
10 products embody its patents. Informatica, even if the original engineers have left the
11 company, is still the patent owner and still creates and supports its products. Of necessity,
12 it must be familiar with their inner workings. It strains credulity to expect that BODI would
13 be equally familiar with Informatica’s products, especially when BODI contends it will need
14 to spend tens or even hundreds of thousands of dollars to analyze Informatica’s source
15 code in order to obtain the information it needs for its PIC’s, due in a matter of weeks.

16 The Court rejects Informatica’s assertion that it is just as easy (or hard) for
17 Informatica as for BODI to “identify for each asserted claim in each Informatica product that
18 Informatica contends embodies the PATENTS-IN-SUIT.” It could only guess.

19 Informatica contends that Interrogatory 8 is irrelevant to claims for inequitable
20 conduct or invalidity. It is impossible to know this, before the requested analysis. Fact
21 discovery is still open; this is not the time for unduly narrowing the issues or precluding
22 potentially admissible evidence.

23 For the above reasons, Informatica may not avail itself of the option under FRCP
24 Rule 33(d) to produce documents in response to BODI’s interrogatory 8, but shall provide a
25 narrative answer, or at least a chart containing the answers to the interrogatory within two
26 weeks of the e-filing of this order.

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28 IT IS SO ORDERED.

United States District Court

For the Northern District of California

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DATED: January 2006

JAMES LARSON
Chief United States Magistrate Judge